

THE GLOBE AND MAIL*

LEGACY BRAND. MODERN CHALLENGE.

Canada's most trusted paper wasn't about to get left behind





CASE STUDY OVERVIEW

COMPANY

The Globe and Mail | Canada's newspaper of record

INDUSTRY

Media – Print & Digital News

FOUNDED

1844

HEADQUARTERS

Toronto, Ontario

REACH

Nationally respected in politics, business, and culture

REALITY CHECK

By the mid-2000s, print was under pressure. The digital shift wasn't a wave, it was a tsunami.





THE PRIMARY CHALLENGE

Empowering Teams to Thrive in a Changing Media Landscape.

As the media landscape shifted from print to digital, *The Globe and Mail* recognized the need to reimagine how it operated. Success depended on evolving how teams worked together: aligning roles, leveraging behavioral diversity, and fostering the collaboration needed to innovate while preserving the integrity of a trusted national brand.



HOW BELBIN NORTH AMERICA ADDRESSED THE CHALLENGE

Reimagination, By Design. | Thirty cross-functional teams. Zero guesswork.

- Belbin North America joined forces with internal leadership
- Each team was built with intentional behavioral diversity; imagine a balance of ideagenerators, finishers, questioners, and collaborators
- A glaring gap in the Implementer role was identified so Belbin-trained leaders doubled down on strategic placement
- Unexpected leaders emerged not by hierarchy but by how they proved themselves in teams
- Execution met ideation, and things started to move



THE RESULTS

Culture didn't just shift, it accelerated.

- Faster launches of major programs and processes
- New workflows and newsroom redesigns, all executed
- Teams experienced heightened clarity, speed, and psychological safety
- "Implementer" practicality became the glue that turned ideas into results
- A real sense of "we matter," not just polite participation



MAPPING PEOPLE TO PERFORMANCE

Unlock collaboration, uncover strengths, and shift team outcomes.

"From insight to action – that's momentum."

Max Isaac | Belbin North America

Belbin's Team Collaboration Mapping explores how your people collaborate—so you can build on strengths, balance roles, and drive even stronger results.

MAP DYNAMICS, MAXIMIZE PERFORMANCE

Understand how your team interacts—and why it matters more than individual style.

MAP STRENGTHS, MEASURE SUCCESS

Identify hidden strengths and role imbalances that impact delivery and drive real change.

MAP INTERACTIONS, MANAGE OUTCOMES

Shift from surface-level personality assessments to team-based insights that scale.

Let's build teams that do more than collaborate—they deliver. Visit belbinnorthamerica.com to start your own culture shift.





GET IN TOUCH

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